

# **NEI** Funds

# Audited annual financial statements

September 30, 2023

# Management's Responsibility for Financial Reporting

The accompanying financial statements of the NEI Funds have been prepared by Northwest & Ethical Investments L.P. (the "Manager"), as Manager of the Funds, and have been approved by the Board of Directors of Northwest & Ethical Investments Inc., acting as general partner of Northwest & Ethical Investments L.P. The Manager is responsible for the information and representations contained in these financial statements.

The Manager has taken the necessary measures to ensure that relevant and reliable financial information is reported. The financial statements have been prepared in accordance with International Financial Reporting Standards and necessarily include certain amounts that are based on estimates and judgments. The significant accounting policies which the Manager believes are appropriate are described in Note 2 to the financial statements.

The Board of Directors is responsible for reviewing and approving the financial statements as well as overseeing the Manager's performance of its financial reporting responsibilities. It meets with the external auditors of the NEI Funds to review the financial statements, the audit process and financial reporting. It also approves these financial statements for publication.

Ernst & Young LLP is the external auditor of the NEI Funds. They have audited the financial statements in accordance with International Financial Reporting Standards for the purpose of expressing to the unitholders their opinion on these financial statements. Their Report is found on the following page.

Signed on behalf of the Board of Directors of **Northwest & Ethical Investments Inc.,** acting as general partner of **Northwest & Ethical Investments L.P.** as Manager and Trustee

Kikhan

William Packham President and Chief Executive Officer

Rodney Ancrum SVP, Chief Financial Officer and Chief Administrative Officer

December 13, 2023

#### INDEPENDENT AUDITOR'S REPORT

To the Unitholders of: **NEI Money Market Fund NEI Canadian Bond Fund** NEI Canadian Impact Bond Fund **NEI Global Impact Bond Fund** NEI Global Total Return Bond Fund NEI Global High Yield Bond Fund NEI Conservative Yield Portfolio **NEI Balanced Yield Portfolio** NEI Global Sustainable Balanced Fund **NEI Growth & Income Fund NEI** Canadian Dividend Fund **NEI** Canadian Equity RS Fund **NEI Canadian Equity Fund** NEI ESG Canadian Enhanced Index Fund NEI U.S. Dividend Fund NEI U.S. Equity RS Fund NEI Canadian Small Cap Equity RS Fund NEI Canadian Small Cap Equity Fund NEI Global Dividend RS Fund **NEI Global Value Fund NEI Global Equity RS Fund NEI Global Growth Fund** 

**NEI Environmental Leaders Fund NEI Clean Infrastructure Fund** NEI International Equity RS Fund **NEI Emerging Markets Fund** NEI Select Income RS Portfolio NEI Select Income & Growth RS Portfolio NEI Select Balanced RS Portfolio NEI Select Growth & Income RS Portfolio NEI Select Growth RS Portfolio NEI Select Maximum Growth RS Portfolio **NEI Impact Conservative Portfolio** NEI Impact Balanced Portfolio NEI Impact Growth Portfolio **NEI Income Private Portfolio NEI Income & Growth Private Portfolio NEI Balanced Private Portfolio NEI Growth Private Portfolio NEI Fixed Income Pool NEI** Canadian Equity Pool **NEI Global Equity Pool NEI Managed Asset Allocation Pool** 

(collectively, the "Funds")

#### Opinion

We have audited the financial statements of the Funds, which comprise the statements of financial position as at September 30, 2023 and 2022, and the statements of comprehensive income, statements of changes in financial position and statements of cash flows for the years (periods, as applicable) then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Funds as at September 30, 2023 and 2022, and their financial performance and their cash flows for the years (periods, as applicable) then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Funds in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Other Information**

Management is responsible for the other information. The other information comprises the Management Report of Fund Performance of the Funds. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

We obtained the Management Report of Fund Performance of the Funds prior to the date of this auditor's report. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Funds' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Funds or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Funds' financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Funds' internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to
  events or conditions that may cast significant doubt on the Funds' ability to continue as a going
  concern. If we conclude that a material uncertainty exists, we are required to draw attention in our
  auditor's report to the related disclosures in the financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up
  to the date of our auditor's report. However, future events or conditions may cause the Funds to
  cease to continue as a going concern.

• Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Toronto, Canada December 13, 2023

Ernst + young LLP

Chartered Professional Accountants Licensed Public Accountants

# STATEMENTS OF FINANCIAL POSITION

As at September 30	2023 \$	2022 \$
ASSETS Current Assets Cash Investments at fair value through profit or loss (FVTPL) Interest, dividends and other receivables	264,372 58,805,615 10,300 59,080,287	261,201 60,244,401 84,770 60,590,372
LIABILITIES Current Liabilities Accrued expenses	6,987	6,596
Net Assets Attributable to Holders of Redeemable Units	59,073,300	60,583,776
Data per Series (Note b)		
Series A Net assets attributable to holders of redeemable units - per unit	29,249,291 10.00	31,110,854 10.00
Series F Net assets attributable to holders of redeemable units - per unit	1,974,344 10.00	2,099,658
Series I Net assets attributable to holders of redeemable units - per unit	212,378 10.00	175,708 10.00
Series O Net assets attributable to holders of redeemable units - per unit	4,980,256	2,669,979 10.00
Series P Net assets attributable to holders of redeemable units - per unit	21,722,048 10.00	22,911,817 10.00
Series PF Net assets attributable to holders of redeemable units - per unit	<u>934,983</u> 10.00	1,615,760

Approved on behalf of the Board of Directors of

Northwest & Ethical Investments Inc.,

acting as general partner of

Northwest & Ethical Investments L.P. as Manager and Trustee

akhan

William Packham,

Rodney Ancrum, President and Chief Executive Officer SVP, Chief Financial Officer and Chief Administrative Officer

# STATEMENTS OF COMPREHENSIVE INCOME

#### Years Ended September 30

rears Ended September 50		
	2023	2022
	\$	\$
Income		
Interest for distribution purposes	2,643,434	635,557
Expenses (Note 5)		
Management fees	295,641	301,971
Independent review committee's fees Administration fees	1,186	1,062
Sales taxes	27,025 24,835	27,735 25,508
	348,687	356,276
Expenses absorbed by the Manager	(1,952)	(85,085)
	346,735	271,191
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	2,296,699	364,366
Data per Series		
Series A		
Increase (decrease) in net assets attributable to		
holders of redeemable units	1,084,834	159,144
- per unit	0.36	0.05
Weighted average units	2,980,569	3,017,452
Series F		
Increase (decrease) in net assets attributable to		
holders of redeemable units	71,704	12,108
- per unit	0.36	0.06
Weighted average units	196,491	187,298
Series I		
Increase (decrease) in net assets attributable to		
holders of redeemable units	7,884	1,812
- per unit	0.44	0.12
Weighted average units	17,895	15,595
Series O		
Increase (decrease) in net assets attributable to		
holders of redeemable units	261,540	25,411
- per unit	0.45	0.10
Weighted average units	585,003	242,098
Series P		
Increase (decrease) in net assets attributable to		
holders of redeemable units	823,974	156,977
- per unit	0.39	0.07
Weighted average units	2,105,619	2,204,817
Series PF		
Increase (decrease) in net assets attributable to		
holders of redeemable units	46,763	8,914
- per unit	0.39	0.06
Weighted average units	121,049	137,589

The accompanying Notes are an integral part of these financial statements. **2023 Annual Financial Statements** 

# STATEMENTS OF CHANGES IN FINANCIAL POSITION

Years Ended September 30	Series A		Series F		Series I	
	2023 \$	2022 \$	2023 \$	2022 \$	2023 \$	2022 \$
Net Assets Attributable to Holders of Redeemable Units, Beginning of Year	31,110,854	30,761,756	2,099,658	968,160	175,708	1,049
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	1,084,834	159,144	71,704	12,108	7,884	1,812
<b>Redeemable Unit Transactions</b> Proceeds from sale of redeemable units Reinvested distributions Amounts paid for redeemable units redeemed	22,547,329 1,078,832 (25,487,754) (1,861,593)	30,211,531 158,452 (30,020,885) 349,098	1,136,280 67,844 (1,329,438) (125,314)	5,283,507 11,396 (4,163,405) 1,131,498	30,000 7,884 (1,214) 36,670	185,318 1,812 (12,471) 174,659
Distributions to Holders of Redeemable Units Net investment income	(1,084,804)	(159,144)	(71,704)	(12,108)	(7,884)	(1,812)
Net Assets Attributable to Holders of Redeemable Units, End of Year	29,249,291	31,110,854	1,974,344	2,099,658	212,378	175,708

Years Ended September 30	Series O		Series P		Series PF	
	2023 \$	2022 \$	2023 \$	2022 \$	2023 \$	2022 \$
Net Assets Attributable to Holders of Redeemable Units, Beginning of Year	2,669,979	71,376	22,911,817	20,835,381	1,615,760	1,572,748
Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units	261,540	25,411	823,974	156,977	46,763	8,914
Redeemable Unit Transactions						
Proceeds from sale of redeemable units	7,845,077	7,484,422	16,986,082	20,666,394	1,468,333	4,223,217
Reinvested distributions	261,540	25,411	818,247	155,384	40,289	8,851
Amounts paid for redeemable units redeemed	(5,796,340)	(4,911,230)	(18,994,098)	(18,745,342)	(2,189,399)	(4,189,056)
	2,310,277	2,598,603	(1,189,769)	2,076,436	(680,777)	43,012
Distributions to Holders of Redeemable Units						
Net investment income	(261,540)	(25,411)	(823,974)	(156,977)	(46,763)	(8,914)
Net Assets Attributable to Holders						
of Redeemable Units, End of Year	4,980,256	2,669,979	21,722,048	22,911,817	934,983	1,615,760

# STATEMENTS OF CASH FLOWS

Years Ended September 30

	2023	2022
	\$	\$
Cash Flows from (used in) Operating Activities		
Increase (decrease) in Net Assets Attributable to		
Holders of Redeemable Units	2,296,699	364,366
Adjustments for:		
Proceeds from sale/maturity of investments	405,003,094	393,839,408
Investments purchased	(403,564,308)	(400,019,783)
Receivable for investments sold	-	2,288,706
Interest, dividends and other receivables	74,470	3,885
Accrued expenses	391	(4,718)
Payable for investments purchased		(3,063,332)
Net Cash Flows from (used in) Operating Activities	3,810,346	(6,591,468)
Cash Flows from (used in) Financing Activities		
Proceeds from sale of redeemable units	50.013.101	68.054.310
Amounts paid for redeemable units redeemed	(53,798,243)	(62,042,424)
Distributions paid to holders of redeemable units, net of	(00,100,240)	(02,042,424)
reinvested distributions	(22,033)	(2,981)
Net Cash Flows from (used in) Financing Activities	(3,807,175)	6,008,905
Increase (decrease) in cash/bank overdraft	3,171	(582,563)
Cash (bank overdraft), beginning of year	261,201	843,764
Cash (Bank Overdraft), End of Year	264.372	261.201
		201,201
Supplemental Information on Cash Flows from (used in) Operating Activities		
Interest received	2,716,159	623.877
Interest paid	3,092	1,389
-		· · · ·

# SCHEDULE OF INVESTMENT PORTFOLIO AS AT SEPTEMBER 30, 2023

		PAR VALUE	COST \$	FAIR VALUE \$				
Canadian Money Market Securities (84.3%)								
Government of Canada (17.6%)								
Canada Treasury Bills 4.976%, 2023-12-21	CAD	10,500,000	10,382,509	10,382,509				
Provincial Governments and Cro Corporations (4.8%) Ontario Treasury Bills	own							
4.811%, 2023-11-01	CAD	2,875,000	2,862,548	2,862,548				
Municipalities and Semi-Public Institutions (1.3%) Société de transport de Montréal, notes								
4.622%, 2023-10-20	CAD	750,000	748,011	748,011				
Corporations (60.6%)								
Alectra, notes 3.393%, 2023-10-05	CAD	5,500,000	5,496,934	5,496,934				
Bank of Montreal, notes 5.012%, 2023-11-30 Canadian Imperial Bank of	CAD	2,815,000	2,791,235	2,791,235				
Commerce, notes 4.797%, 2023-10-26	CAD	3,000,000	2,989,392	2,989,392				
5.062%, 2023-12-15 EPCOR Utilities, notes	CAD	2,750,000	2,720,944	2,720,944				
3.067%, 2023-10-04 3.393%, 2023-10-05 Greater Toronto Airports Authority	CAD CAD	1,400,000 1,000,000	1,399,412 999,442	1,399,412 999,442				
notes								
4.562%, 2023-10-17 National Bank of Canada, notes	CAD	2,500,000	2,494,388	2,494,388				
5.356%, 2024-03-28 Royal Bank of Canada, notes	CAD	2,000,000	1,948,253	1,948,253				
4.895%, 2023-10-30 4.905%, 2023-10-31 4.929%, 2023-11-14	CAD CAD CAD	2,500,000 2,000,000 1,000,000	2,489,649 1,991,437 993,827	2,489,649 1,991,437 993,827				
Scotiabank, notes								
5.150%, 2023-12-04 5.129%, 2023-12-15	CAD CAD	1,000,000 3,500,000	990,774 3,462,537	990,774 3,462,537				
5.493%, 2024-06-04	CAD	1,000,000	963,881	963,881				
Toronto-Dominion Bank, notes 4.862%, 2023-11-02	CAD	1,200,000	1,194,590	1,194,590				
5.605%, 2024-07-25	CAD	3,000,000	2,867,889	2,867,889				
		_	35,794,584	35,794,584				
Total Canadian Money N	larke	t						
Securities			49,787,652	49,787,652				
Canadian Bonds (15.2%)	)							
Provincial Governments and Cro Corporations (4.2%) OMERS Realty	own							
Series 7, 2.858%, 2024-02-23	CAD	2,500,000	2,474,113	2,474,113				
Corporations (11.0%)								
Bank of Montreal floating rate, 2024-09-19 National Bank of Canada	CAD	2,750,000	2,750,000	2,750,000				
floating rate, 2024-02-07	CAD	3,450,000	3,450,000	3,450,000				

	PAR VALUE	COST \$	FAIR VALUE \$
Original Wempi			
Series B1, 4.309%, 2024-02-13 CAD	348,000	343,850	343,850
		6,543,850	6,543,850
Total Canadian Bonds		9,017,963	9,017,963
Total Investments (99.5%)	_	58,805,615	58,805,615
Other Net Assets (0.5%)		_	267,685
Net Assets (100.0%)			59,073,300

The accompanying Notes are an integral part of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS - SPECIFIC INFORMATION

## a) Establishment of the Fund (Note 1)

The NEI Money Market Fund (the "Fund") is an unincorporated mutual fund trust. The establishment date for each series of the Fund is the date set out in the simplified prospectus as the start date for that series, as listed below:

Series I	Series F	Series A
June 21, 2007	June 9, 2017	October 6, 2000
Series PF	Series P	Series 0
December 3, 2018	December 3, 2018	June 29, 2018

## b) Units (Note 4)

#### **Issued and Outstanding Units**

	Number of Units, Beginning of Year	Units Issued	Reinvested Units	Units Redeemed	Number of Units, End of Year
Series A September 30, 2023 September 30, 2022	<b>3,111,075</b> 3,076,165	<b>2,254,733</b> 3,021,152	<b>107,883</b> 15,846	<b>2,548,775</b> 3,002,088	<b>2,924,916</b> 3,111,075
Series F September 30, 2023 September 30, 2022	<b>209,966</b> 96,816	<b>113,628</b> 528,350	<b>6,784</b> 1,140	<b>132,944</b> 416,340	<b>197,434</b> 209,966
Series I September 30, 2023 September 30, 2022	<b>17,571</b> 105	<b>3,000</b> 18,532	<b>788</b> 181	<b>121</b> 1,247	<b>21,238</b> 17,571
Series 0 September 30, 2023 September 30, 2022	<b>266,998</b> 7,138	<b>784,508</b> 748,441	<b>26,153</b> 2,542	<b>579,634</b> 491,123	<b>498,025</b> 266,998
Series P September 30, 2023 September 30, 2022	<b>2,291,190</b> 2,083,539	<b>1,698,609</b> 2,066,631	<b>81,822</b> 15,554	<b>1,899,410</b> 1,874,534	<b>2,172,211</b> 2,291,190
Series PF September 30, 2023 September 30, 2022	<b>161,576</b> 157,275	<b>146,833</b> 422,322	<b>4,029</b> 885	<b>218,940</b> 418,906	<b>93,498</b> 161,576

## c) Distributions

Net investment income of the Fund is allocated to unitholders on a daily basis.

All distributions made by the Fund are automatically reinvested in additional units of the same series that paid the distribution unless notification to the contrary is received in writing at least 5 days in advance to receive a cash payment. All distributions reinvested are made without an acquisition charge.

The schedule of distributions, which may consist of net investment income and/or net realized capital gains, is as follows:

Series A	Series F	Series I
Monthly	Monthly	Monthly
Series 0	Series P	Series PF
Monthly	Monthly	Monthly

In addition, the Fund will, prior to the end of each year, distribute any excess net income and net realized capital gains to its unitholders.

## d) Management Fees and Other Expenses (Note 5)

The annual management fee rates, for 2023 and 2022, are as follows:

	Series A %	Series F %	Series P %
September 30, 2023	0.65	0.65	0.40
September 30, 2022	0.65	0.65	0.40
	Series PF		
	%		
September 30, 2023	0.40		
September 30, 2022	0.40		

The annual administration fee rates, for 2023 and 2022, are as follows:

	Series A	Series F	Series 0
	%	%	%
September 30, 2023	0.05	0.05	-
September 30, 2022	0.05	0.05	-
	Series P	Series PF	
	%	%	
September 30, 2023	0.05	0.05	
September 30, 2022	0.05	0.05	

Series I unitholders negotiate and pay management and administration fees directly to the Manager.

Series O unitholders negotiate and pay management fees directly to the Manager.

## e) Related Party Transactions (Note 6)

Desjardins Global Asset Management Inc. ("DGAM") is the Portfolio Sub-Advisor of the Fund. DGAM is a wholly-owned subsidiary of the Fédération des caisses Desjardins du Québec. DGAM's fees are entirely paid by NEI LP.

Accrued expenses payable to related parties presented in the Statement of Financial Position, are as follows :

September 30, 2023	September 30, 2022
\$	\$
6,987	6,596

## f) Financial Instruments Disclosures (Note 7)

#### Strategy in Using Financial Instruments

#### Investment Objective

The objective of the Fund is to conserve capital while maintaining liquidity and achieving regular income. For that purpose, the Fund's assets are primarily invested in short-term money market instruments such as commercial paper and bankers' acceptances issued and guaranteed by major Canadian corporations and all financial institutions, including Canadian chartered banks, trust companies and savings and credit unions. The weighted average maturity of the Fund's portfolio does not exceed 90 days.

#### **Financial Instruments Fair Value Measurement**

#### Hierarchy of Financial Instruments Measured at Fair Value

The following tables categorize the Fund's financial assets fair value measurement according to a three-level hierarchy. The methodology used for valuing securities is not necessarily an indication of the risk associated with investing in those securities. Fair value measurement is described in the "Significant Accounting Policies" section of Note 2.

# NOTES TO THE FINANCIAL STATEMENTS - SPECIFIC INFORMATION (continued)

#### Fair Value Hierarchy (in \$'000)

September 30, 2023	Level 1	Level 2	Level 3	Total
2023				
	\$	\$	\$	\$
Financial assets at FVTPL				
Bonds	-	9,018	-	9,018
Money Market				
Securities	13,245	36,543	-	49,788
Total	13,245	45,561	-	58,806
September 30,				
2022	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Financial assets at FVTPL				
Bonds	-	12,152	-	12,152
Money Market				
Securities	11,623	36,469	-	48,092
Total	11,623	48,621	-	60,244

#### Transfers between Levels 1 and 2

During the years ended September 30, 2023 and 2022, there were no transfers of securities between Levels 1 and 2.

#### **Financial Instruments Risks**

#### Currency Risk

As at September 30, 2023 and 2022, the majority of the Fund's financial assets and liabilities are denominated in Canadian dollars. As a result, the Fund is not significantly exposed to currency risk.

#### Interest Rate Risk (in \$'000)

The following table summarizes the Fund's exposure to interest rate risk. It includes the Fund's financial assets and liabilities at fair value, categorized by the earlier of contractual re-pricing or maturity dates. The table also illustrates the impact on the Net Assets Attributable to Holders of Redeemable Units, had prevailing interest rates changed by 0.25%, assuming a parallel shift in the yield curve, with all other variables held constant.

	Less than	1 to 5	5 to 10	Greater than	N Ati t	mpact on let Assets tributable o Holders of deemable
	1 Year	Years	Years	10 Years	Total	Units
	\$	\$	\$	\$	\$	\$
September 30,						
2023	59,070	-	-	-	59,070	29
September 30,						
2022	60,506	-	-	-	60,506	32

There is minimal sensitivity to changes in interest rates for money market securities since these are usually held to maturity and tend to have a short-term nature.

In practice, actual trading results may differ from these sensitivity analyses and the differences could be significant.

# NOTES TO THE FINANCIAL STATEMENTS - SPECIFIC INFORMATION (continued)

#### **Concentration Risk**

The following table summarizes the concentration risk, as a percentage of the Fund's Net Assets Attributable to Holders of Redeemable Units:

September 30, 2023		September 30, 2022	
Market Segment	%	Market Segment	%
Canadian Money Market Securities		Canadian Money Market Securities	
Corporations	60.6	Corporations	55.3
Government of Canada	17.6	Government of Canada	10.4
Provincial Governments and Crown Corporations	4.8	Provincial Governments and Crown Corporations	8.8
Municipalities and Semi-Public Institutions	1.3	Municipalities and Semi-Public Institutions	4.9
Canadian Bonds	15.2	Canadian Bonds	
Other Net Assets	0.5	Corporations	20.0
		Other Net Assets	0.6
Total	100.0		100.0

#### Price Risk (in \$'000)

The net asset value per unit is expected to be held at approximately \$10 since the Fund's income is allocated daily to unitholders.

The Manager's estimate of the impact on Net Assets Attributable to Holders of Redeemable Units as a result of a reasonably possible change in benchmarks, using a historical beta coefficient (a measure of the sensitivity of a security in comparison to the market) between the Fund's return as compared to the return of the Fund's benchmarks, with all other variables held constant, is included in the following table. A 36-month regression analysis has been utilized to estimate the historical beta coefficient. The regression analysis uses data based on the monthly returns of the Fund.

	Change in Price	Impact on Net Assets Attributable to Holders of Redeemable Units	
Benchmarks	%	September 30, 2023 \$	September 30, 2022 \$
FTSE Canada 60 Day Treasury Bill Index	0.25	209	267

When there is more than one benchmark, the effect of each benchmark must be considered individually, as each benchmark might fluctuate independently from the others.

In practice, actual trading results may differ from these sensitivity analyses and the differences could be significant.

#### Credit Risk

The Fund's credit risk concentration is separated between fixed-income and money market securities. Their fair values include consideration of the issuers' creditworthiness and accordingly, represent the Fund's maximum exposure to credit risk.

#### Portfolio's Fixed-Income Securities by Credit Rating Category

Credit Rating	Percentage of Fixed-Income Securities		
	September 30, 2023	September 30, 2022	
	%	%	
AA	96	25	
A	4	75	
Total	100	100	

#### Portfolio's Money Market Securities by Credit Rating Category

Credit Rating	Percentage of Mon	Money Market Securities	
	September 30, 2023	September 30, 2022	
	%	%	
R-1 (High)	55	60	
R-1 (Middle)	23	20	
R-1 (Low)	21	14	
NOT RATED	1	6	
Total	100	100	

#### Liquidity Risk

For further information on the maturity of financial liabilities and liquidity risk management of the Fund, please refer to Note 7 "Financial Instruments Disclosures".

### g) Seed Capital

The Manager had the following seed capital investments:

	Seed Capital	Percentage Ownership
	\$	%
September 30, 2023	10,242	-
September 30, 2022	9,802	-

# NOTES TO THE FINANCIAL STATEMENTS September 30, 2023 and 2022

Throughout the Notes to the Financial Statements, "we", "NEI LP" or "NEI" refers to Northwest & Ethical Investments L.P., the Manager of the Funds.

Throughout the Notes to the Financial Statements, "Unitholders" refers to Holders of redeemable units.

## **1. ESTABLISHMENT OF THE FUNDS**

NEI LP acts as the Manager of the NEI Funds, collectively called "the Funds". Its head office is located at 151 Yonge Street, Suite 1200, Toronto, ON, M5C 2W7.

The Funds are all mutual fund trusts or unit trusts subject to the laws of Ontario.

The information provided in these financial statements and notes thereto is as at September 30, 2023 and 2022, and for the 12-month periods ended on those dates except for the Fund established during either period, in which case the information provided relates to the period from inception to September 30, 2023 and 2022, as applicable.

Funds	Inception date
NEI Clean Infrastructure Fund	March 1, 2022
NEI Canadian Impact Bond Fund	June 29, 2023
NEI Impact Conservative Portfolio	June 29, 2023
NEI Impact Balanced Portfolio	June 29, 2023
NEI Impact Growth Portfolio	June 29, 2023

For the Fund established in either year, the "period" represents the period from the beginning of operations to September 30 of that financial year. The establishment date is described in Note a) of the Notes to the Financial Statements – Specific Information of the Fund.

The main activities of the Funds are disclosed in the section "Notes to the Financial Statements – Specific Information" pertaining to each Fund.

## 2. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **BASIS OF PRESENTATION**

Statement of Compliance

The policies applied in the preparation of these financial statements are in accordance with International Financial Reporting Standards ("IFRS"). These financial statements have been authorized for issue by the NEI LP Board of Directors on December 12, 2023.

#### SIGNIFICANT ACCOUNTING POLICIES

The significant measurement and presentation policies applied to prepare these financial statements are described below.

#### **Financial Instruments**

The Funds' financial instruments include, where applicable, cash and equivalents, investments, derivatives, interest, dividends and other receivables, receivable for investments sold, subscriptions receivable, cash guarantee received for repurchase transactions, payable for investments purchased, distributions payable to unitholders, accrued expenses, liabilities, redemptions payable and commitments related to repurchase transactions. Financial instruments are recognized on the date that the Funds become a party to the contractual provisions of the instrument, namely the trade date of the financial instrument.

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or the Funds have transferred substantially all the risks and rewards of ownership.

#### **Classification and Measurement**

The Funds classify and measure financial instruments in accordance with IFRS 9, *Financial Instruments*. Under IFRS 9, financial assets are measured at amortized cost or at Fair value through profit or loss ("FVTPL") depending on the contractual cash flow characteristics and the business model for managing the financial assets.

The portfolios of financial assets are managed, and performance is evaluated on a fair value basis. The Funds are primarily focused on fair value information and use that information to assess the assets' performance and to make decisions. The contractual cash flows of the Funds' debt securities are solely principal and interest, however, these securities are neither held for the purpose of collecting contractual cash flows nor held both for collecting contractual cash flows and for sale. The collection of contractual cash flows is only incidental to achieving the Funds' business model's objective. Consequently, all investments are measured at FVTPL.

The Funds' obligation concerning net assets attributable to holders of redeemable units is recorded at the redemption amount which approximates fair value. The accounting policies used to measure the fair value of investments and derivative financial instruments are identical to those used in measuring the net asset value for transactions with holders of redeemable units, except when the closing price for financial assets and liabilities is not within the bid-ask spread.

As at September 30, 2023 and 2022, there are no differences between the Funds' net asset value per unit for transactions and their net assets per unit attributable to holders of redeemable units in accordance with IFRS.

#### **Classification of Units Issued by the Funds**

The Funds' outstanding units qualify as "puttable instruments" as required by the IAS 32: *Financial Instruments: Presentation* ("IAS 32"). The Funds' outstanding units are classified as financial liabilities in these financial statements as they do not meet the definition of puttable instruments to be classified as equity.

#### **Impairment of Financial Assets**

The impairment model is applicable to financial assets except for financial instruments at FVTPL or designated at fair value through other comprehensive income.

With respect to other financial assets measured at amortized cost, the Funds consider both historical analysis and forward-looking information in determining any expected credit loss. As at the financial statements date, all financial assets measured at amortized cost are due to be settled within the short term. The Funds consider that the risk of default on these financial assets is low, and that the counterparties have a strong capacity to meet their contractual obligation in the near term. Given the limited exposure of the Funds to credit risk from financial assets recorded at amortized cost, no loss allowance has been recognized as no such impairment will have a significant impact on the financial statements.

#### **Determination of the Fair Value of Financial Instruments**

Fair value is the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the valuation date. The fair value of financial assets and liabilities traded in active markets are based on quoted market prices at the close of trading on the valuation date. The Funds use the closing price for both financial assets and financial liabilities when this price falls within the bid-ask spread. In circumstances when the closing price is not within the bid-ask spread, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances.

The fair value of financial assets and liabilities that are not traded in an active market, including over-the-counter derivative financial instruments, is determined using valuation techniques. The Funds use a variety of methods and make assumptions that are based on market conditions existing at each valuation date.

Valuation techniques include the use of comparable recent arm's length transactions, the fair value of other instruments that are substantially the same, discounted cash flow analysis, option pricing models and other techniques commonly used by market participants and which use observable inputs. Refer to Note 7 "Financial Instruments Disclosures" for further information about the Funds' fair value measurements.

#### Cash

Cash (bank overdraft) is measured at cost, which closely approximates fair value.

#### Money Market Securities

Money market securities are recorded at cost including accrued interest, which closely approximates fair value.

#### Equities, Index-Based Investments and Exchange Traded Funds

Equities, index-based investments and exchange traded funds (ETFs) are recorded at the closing price of the stock exchange on which the corresponding security is principally traded. ETFs that are thinly traded are valued at the average of the closing bid and ask prices. Unlisted warrants are valued with a recognized valuation model such as Black-Scholes.

#### Bonds, Mortgage-Backed Securities and Asset-Backed Securities

Bonds, mortgage-backed securities and asset-backed securities are valued based on closing prices obtained from recognized securities dealers.

#### Investment Funds

The underlying funds' units are generally valued based on the net asset value per unit provided by the underlying fund's manager at each valuation day, except for private equity funds which are discussed under section "Valuation of Unlisted Securities and Other Investments".

#### **Derivative Financial Instruments**

Certain Funds may use an array of derivative financial instruments such as foreign currency forward contracts, forward contracts, interest rate swaps, credit default swaps, to-beannounced ("TBA"), futures contracts and options for hedging purposes or purposes other than hedging, or both.

#### Foreign Currency Forward Contracts, Forward Contracts, Interest Rate Swaps, Credit Default Swaps and TBA

The fair value of these instruments corresponds to the gains or losses that would result upon contract settlement on the valuation date; this value is recorded in "Unrealized appreciation (depreciation) on derivatives" in the Statements of Financial Position.

#### **Futures Contracts**

Futures contracts are valued at fair value and are settled daily through brokers. Any amounts receivable (payable) from the settlement of futures contracts are recorded in "Receivable (Payable) on futures contracts" in the Statements of Financial Position.

#### **Options**

Options listed on a stock exchange are valued according to fair value based on the closing price of the principal stock exchange on which the option is being traded for long positions and the ask price for short positions. Unlisted options are valued with a recognized valuation model such as Black-Scholes.

#### Valuation of Unlisted Securities and Other Investments

When the above-mentioned valuation principles of the investments are not applicable, fair value is determined according to the Manager's best estimates, based on established valuation procedures and on prevailing market conditions on each valuation date. These procedures cover, among others, securities no longer traded, securities issued by private corporations and illiquid securities. For further information, refer to Note 3 "Critical Accounting Judgments, Estimates and Assumptions".

#### **Investment Transactions**

Investment transactions are accounted for on the trade date. Cost is determined on an average cost basis except for money market securities, for which the cost is determined using the First-In, First-Out method. The average cost does not include amortization of premiums or discounts on fixed-income securities except for stripped bonds. Portfolio transaction costs, such as brokerage commissions, incurred in the purchase and sale of securities by the Funds are recognized in the Statements of Comprehensive Income. The difference between the unrealized appreciation (depreciation) of investments at the beginning and at the end of the year is included in "Net unrealized gain (loss) on investments of Comprehensive Income. On disposal of an investment, the difference between the fair value and the cost of the investment is included in "Net realized gain (loss) on investments" in the Statements of Comprehensive Income.

#### Securities Lending Activities and Repurchase Agreements

Since June 2020, certain Funds may enter into securities lending and repurchase agreements through the securities lending program of the Funds' custodian, Desjardins Trust Inc. ("Desjardins Trust").

#### Securities Lending

The securities on loan are included in the Schedule of Investment Portfolio and are included in the total value in the Statements of Financial Position, as substantially all the risks and rewards of ownership of these securities are retained by the Funds.

To limit the risk that the counterparty fails to fulfill its obligations, the Funds obtain collateral, representing at least 102% of the contract amount, determined daily based on the fair value of the previous business day's securities loaned. Securities received as collateral in securities lending are not included in the Statements of Financial Position, as substantially all the risks and rewards of ownership of these securities have not been transferred to the Funds. Any cash collateral received is included in the Statements of Financial Position in "cash collateral received for securities on loan", as applicable.

For those Funds engaged in securities lending, the amount of securities loaned and the value of collateral received is disclosed in the "Schedule of Investment Portfolio", where applicable.

Revenue generated through Desjardins Trust's securities lending is shared by the Fund and Desjardins Trust at the rate presented in the section "Notes to the Financial Statements – Specific Information" pertaining to each Fund. This revenue is included in "Revenue from securities lending activities" in the Statements of Comprehensive Income.

#### Repurchase Agreements

In a repurchase agreement, a Fund sells a security to a third party and agrees to buy the same, or substantially the same, security back from the third party at a predetermined price and date.

To limit the risk that the counterparty fails to fulfill its obligations, the Funds obtain collateral, combination of cash and securities, representing at least 102% of the contract amount, determined daily based on the fair value of the previous business day's repurchase transactions. Securities received as collateral in repurchase transactions are not included in the Statements of Financial Position, as substantially all the risks and rewards of ownership of these securities have not been transferred to the Funds.

Cash guarantees received for repurchase transactions are recognized as financial assets in the Statements of Financial Position, in "Cash guarantee received for repurchase transactions". A liability representing the obligation to repurchase the securities is recognized in "Commitments related to repurchase transactions". Desjardins Trust, as the Funds' custodian, may use the cash guarantees to buy investments to generate revenue, which is shared by the Fund and Desjardins Trust at the rate presented in the section "Notes to the Financial Statements – Specific Information" pertaining to each Fund. This revenue is included in "Revenue from securities lending activities" in the Statements of Comprehensive Income.

#### **Offsetting Financial Assets and Financial Liabilities**

A financial asset and a financial liability offset in the Fund's Statement of financial position when, and only when, the Fund has a legally enforceable and unconditional right to set off the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. The Fund has a legally enforceable and unconditional right to set off a financial asset and a financial liability when such right is enforceable in the normal course of business and in the event of default, insolvency or bankruptcy.

Over-the-counter derivative financial instruments, securities lending and repurchase agreements, receivable for investments sold and payable for investments purchased are subject to master netting or similar agreements that do not meet the criteria for offsetting in the Statements of Financial Position, as they give a right to an offset that is enforceable only in the event of default, insolvency or bankruptcy.

The table presenting financial assets and liabilities that are subject to a master netting agreement or similar agreement is presented in the section "Notes to the Financial Statements – Specific Information" pertaining to each Fund, if applicable.

#### **Other Assets and Liabilities**

Margin deposited on derivatives, receivable on futures contracts, subscriptions receivable, receivable for investments sold, cash guarantee received for repurchase transactions as well as interest, dividends and other receivables are measured at amortized cost.

Similarly, accrued expenses, payable on futures contracts, redemptions payable, payable for investments purchased, commitments related to repurchase transactions, interest, dividends and other payables, as well as distributions payable, are measured at amortized cost.

Given the short-term nature of other assets and liabilities, their carrying amount closely approximates their fair value.

#### Income

Interest for distribution purposes from investments in debt securities presented in the Statements of Comprehensive Income is recognized as it is earned. The Funds do not amortize premiums paid or discounts received on the purchase of debt securities except for stripped bonds. Dividends are recognized as income on the ex-dividend date. Income received from ETFs and income trusts are included in "Dividends". Notional distributions received from ETFs are considered non-cash transactions and increase the average costs for those ETFs. Amounts from investments that are treated as a return of capital for income tax purposes reduce the average cost of those investments. Foreign interest and dividend income are accounted for on a gross basis and are included in the "Income" section of the Statements of Comprehensive Income.

## NOTES TO THE FINANCIAL STATEMENTS September 30, 2023 and 2022 (continued)

The net income from Limited Partnership includes income attributed for tax purposes and are presented in "Distributions from underlying funds". Distributions received from underlying funds are recorded at the date of distribution. They are included in "Distributions from underlying funds" in the Statements of Comprehensive Income.

Distributions received in the form of units from underlying funds are presented as "Noncash distribution from investments" in the Statements of Cash Flows.

Upon settlement of derivative financial instruments contract, the gains and losses from derivative financial instruments held for hedging purposes are included in "Net realized gain (loss) on derivatives" in the Statements of Comprehensive Income. Gains and losses from derivative financial instruments held for purposes other than hedging are included in "Net income (loss) from derivatives" in the Statements of Comprehensive Income.

#### **Foreign Currency Translation**

The Funds' financial statements, subscriptions and redemptions are denominated in Canadian dollars, which is the Funds' functional and presentation currency. Foreign currency assets and liabilities denominated in a foreign currency are translated into the functional currency at the exchange rate on each valuation date. Purchases and sales of securities, as well as income and expenses denominated in foreign currencies are translated into the functional currency at the exchange rates prevailing on the transaction dates.

Foreign exchange gains and losses relating to cash are presented as "Foreign exchange gain (loss) on cash" and those relating to other financial assets and liabilities are presented within "Net realized gain (loss) on investments" and "Net unrealized gain (loss) on investments" in the Statements of Comprehensive Income.

Amount in currencies are presented using the following abbreviations:

Abbrev	iation Currency	Abbrev	iation Currency
AUD	Australian Dollar	JPY	Japanese Yen
BRL	Brazilian Real	KRW	South Korean Won
CAD	Canadian Dollar	MXN	Mexican Peso
CHF	Swiss Franc	NOK	Norwegian Krone
CLP	Chilean Peso	NZD	New Zealand Dollar
CNY	Chinese Yuan Renminbi	PHP	Philippine Peso
CZK	Czech Republic Koruna	PLN	Polish Zloty
DKK	Danish Krone	SAR	Saudi Riyal
EUR	Euro	SEK	Swedish Krona
GBP	Pound Sterling	SGD	Singapore Dollar
HKD	Hong Kong Dollar	THB	Thai Baht
HUF	Hungarian Forint	TRY	Turkish Lira
IDR	Indonesian Rupiah	TWD	Taiwan Dollar
ILS	Israeli Shekel	USD	United States Dollar
INR	Indian Rupee	ZAR	South African Rand

# Increase (Decrease) in Net Assets Attributable to Holders of Redeemable Units per Unit

The increase (decrease) in net assets attributable to holders of redeemable units per unit, presented in the Statements of Comprehensive Income, is calculated by dividing the increase (decrease) in net assets attributable to holders of redeemable units by the average number of units outstanding during the year.

#### **Income Taxes**

Under the Income Tax Act (Canada), each Fund, except the Funds below, qualifies, or intends to qualify, as a mutual fund trust.

The following Funds are considered unincorporated unit trusts:

- NEI Fixed Income Pool
- NEI Canadian Equity Pool
- NEI Global Equity Pool
- NEI Managed Asset Allocation Pool

Each Fund's taxation year-end is December 15 except for the NEI Money Market Fund and the unincorporated unit trusts, which have a taxation year-end of December 31.

The Funds are taxable on net income and net capital gains not distributed to unitholders. All the Funds' investment income and sufficient net capital gains realized in any year are required to be distributed to unitholders to ensure that the Funds will not be subject to income taxes. As a result, the Funds do not record income taxes. Since the Funds do not record income taxes, the tax benefit of capital and non-capital losses has not been reflected in the Statements of Financial Position as a deferred income tax asset. In some special cases the Pools, which are unincorporated unit trusts, may become liable for alternative minimum tax, and may be subject to a special tax under Part XII.2 of the Tax Act. The Manager expects that the Pools will not be subject to tax under Part XII.2, although no assurance can be given that this will not occur.

Capital losses can be carried forward indefinitely to reduce future capital gains. Non-capital losses incurred in a financial year may be carried forward 20 years to reduce future investment income and capital gains.

Distributions are classified as a return of capital, net investment income or capital gain. The Manager reserves the right to make additional distributions in any year, if determined to be appropriate.

The Funds currently incur withholding taxes imposed by certain countries on foreign investment income and capital gains. Such income and gains are recorded on a gross basis, and the related withholding taxes are shown as a separate expense in the Statements of Comprehensive Income.

Refer to the section "Notes to the Financial Statements – Specific Information" pertaining to each Fund for more information on income taxes.

#### **Investments in Other Investment Entities**

The Funds meet the definition in IFRS 10, *Consolidated Financial Statements*, of investment entities and account for their investments in underlying funds at FVTPL.

In accordance with IFRS 12, *Disclosure of Interests in Other Entities*, specific information on the Funds' investments in other entities, such as subsidiaries, associates and structured entities has been disclosed, as applicable, in "Notes to the Financial Statements – Specific Information" pertaining to each Fund.

#### Subsidiaries

An entity is considered as a subsidiary when it is controlled by another entity. The Fund controls an entity when it has the right to variable returns from its involvement with the entity and through its power over the entity.

#### Associates

Associates are investments in entities over which the Fund exercises significant influence without, however, exercising control.

#### Structured Entities

Structured entities are conceived in a way that the right to vote and other similar rights are not determining factors in exercising control. The Manager has determined that its investments in underlying funds (including limited partnerships), index-based investments and exchange traded funds, income trusts, mortgage-backed securities and asset-backed securities are structured entities, unless the specified relationship is different. Total values of those investments in structured entities.

# 3. CRITICAL ACCOUNTING JUDGMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements requires the Manager to use judgment in applying its accounting policies and to make estimates and assumptions about the future. Actual results may differ from these estimates. The following paragraphs discuss the most significant accounting judgments and estimates that the Funds have made when preparing the financial statements.

#### Fair Value Measurement of Derivative Financial Instruments and Securities not Quoted in an Active Market

The Funds may hold financial instruments that are not quoted in active markets, including derivative financial instruments. Fair value is determined based on models that make maximum use of observable inputs and rely as little as possible on unobservable inputs. The Funds consider the data observable if the market data is readily available, distributed or updated on a regular basis, reliable and verifiable, not proprietary and provided by independent sources that are actively involved in the relevant market. The models used to determine fair values are validated and periodically reviewed by experienced personnel of the Manager.

When no quoted prices are available, the fair value is estimated using present value or other valuation methods, which are influenced by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates, which reflect varying degrees of risk, including liquidity risk, credit risk, risks related to interest rates, exchange rates, and price and rate volatility.

The calculation of the fair values may differ given the role that judgment plays in applying the valuation techniques and the acceptable estimation. Fair value reflects market conditions at a given date and, for this reason, it may not be representative of future fair values. Refer to Note 7 "Financial Instruments Disclosures" for further information on fair value measurement of financial instruments.

## 4. NET ASSETS ATTRIBUTABLE TO HOLDERS OF REDEEMABLE UNITS

#### Structure of Redeemable Units

Each Fund is authorized to issue an unlimited number of series of units and an unlimited number of redeemable units (the units) of each series. Each series unit entitles the holder thereof to participate equally in the distributions of the Fund made to that series. Fractions of units may be issued.

The units of a Fund are of the same series and confer the same rights and privileges except that, in respect of a Fund with more than one series of units, each series of units may have different management fees, dealer compensation structure or distribution structure. As a result, each unit entitles its holder to one vote and to participate equally in distributions made in respect to the series of units by the subject Fund and, upon liquidation, in the net assets attributable of the series of units remaining after satisfaction of outstanding liabilities. A fraction of a unit will entitle the unitholder to proportionate participation but will not entitle them to vote.

The Funds only issue fully paid units and fractions of units. Unitholders may redeem their units in the manner described in the Declaration of Trust.

The Manager manages the capital of the Funds in accordance with their investment objectives (Refer to Note 7). Also, in accordance with securities regulations, the Funds seek to invest subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemptions with such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

#### **Authorized Units**

The authorized units of the Fund are comprised of the following series of units:

An unlimited number of Series A units, principally targeted at individual investors purchasing units on a front-end sales charge option basis.

An unlimited number of Series C units, intended for investors who have granted their dealer discretionary investment authority to invest through the use of proprietary model portfolios.

An unlimited number of Series F units, intended for investors participating in programs that do not require them to pay sales charges or service fees to investment professionals or dealers.

An unlimited number of Series I units, offered to institutional or other high net worth investors who negotiate and pay management fees directly to the Manager. The Series I management fee will in no circumstances be higher than the management fee payable on Series A units of the Fund.

An unlimited number of Series 0 units, intended for investors who make large investments in a Fund. Those investors must enter an agreement which identifies the management fee negotiated and pay management fees directly to the Manager. The Series 0 management fee will in no circumstances be higher than the management fee payable on Series A units of the Fund.

An unlimited number of Series P units, intended for investors who make large investments in a single Fund. Series P units may only be purchased on a front-end sales charge option basis.

An unlimited number of Series PF units, intended for investors who make large investments in a single Fund and investors participating in programs that do not require them to pay sales charges or service fees to investment professionals or dealers.

An unlimited number of Series W units, intended for investors who make an initial investment of at least \$100,000 in an NEI Private Portfolio. Series W units may only be purchased on a front-end sales charge option basis. The initial investment criteria may vary from time to time.

An unlimited number of Series WF units, intended for investors who make an initial investment of at least \$100,000 in an NEI Private Portfolio and investors participating in programs that do not require them to pay sales charges or service fees to investment professionals or dealers. The initial investment criteria may vary from time to time.

NEI LP has decided to discontinue its deferred sales charge ("DSC"), low load, low load 2 and low load 3 (together "LL") sales charge purchase options for those NEI funds that offered DSC or LL. On August 10, 2020, DSC and LL sales charge purchase options across the Funds' lineup have been closed to new investors. For investors with existing DSC and/or LL units as of that date, subsequent investments subject to DSC and/or LL sales charge were available until October 2020. On October 5, 2020, DSC and LL sales charge purchase options were closed to new investments. Investors with existing DSC and/or LL units will remain invested based on the redemption fee schedule applicable to those units.

#### **Valuation of Units**

On each business day and for each series of units of each Fund, the Manager calculates the net asset value per unit by dividing the net assets attributable to holders of redeemable units by the number of units outstanding.

The net asset value of each series in a Fund corresponds to the proportion of the assets of the Fund attributable to the series, net of the proportion of the Fund's total liabilities attributable to the series and the liabilities of the series. Expenses directly related to a series are applied against this series. Other income and expenses, as well as realized and unrealized capital gains and losses are applied against each series in proportion to their respective net asset value.

#### Management of Risks Associated with Units

Units issued and outstanding are considered as the Funds' capital. The Funds are not subject to specific capital requirements concerning subscription and redemption of units, other than certain minimum subscription requirements. Unitholders are entitled to require payment of the net asset value per unit for all or any of the units they hold by giving written redemption request to the Manager within the prescribed time period. Units are redeemable for cash equal to a pro rata share of the Funds' net asset value.

#### Redemptions

Unitholders may at any time elect to redeem all or part of their units on the valuation date at the current closing net asset value per unit. Payment for any unit redeemed will be made by the applicable Fund.

## 5. MANAGEMENT FEES AND OTHER EXPENSES

#### **Management Fees**

As the Manager, Trustee, Portfolio Manager and Registrar, NEI LP receives from each Fund, management fees, before taxes, calculated on the net asset value of each unit series on each valuation date. Management fees are calculated daily with the net asset value of the Funds according to the annual rates presented in "Notes to the Financial Statements – Specific Information" pertaining to each Fund. NEI LP is responsible for the payment of investment fees to Portfolio sub-advisors retained by the Funds.

The management fee varies between Funds and series. Series I and Series 0 units of the Funds are not subject to management fees, as the unitholders of these series negotiate and pay those fees directly to the Manager.

Certain Funds may invest in other mutual funds ("underlying funds"), including other NEI Funds in order to achieve their investment objectives. There are fees payable by the underlying funds in addition to the fees payable by the investing Fund. No management fees are payable by the Fund that, to a reasonable person, would duplicate a fee payable by the underlying fund for the same service.

#### **Other Expenses**

The Manager pays all of the operating expenses of the Funds, except for:

- costs and expenses associated with taxes (including, but not limited to, GST/HST), borrowing, and the costs associated with the independent review committee ("IRC"). IRC expenses include annual dues, meeting fees and other related expenses such as travel relating to the operation of the IRC.
- costs associated with portfolio transactions, including brokerage commissions and research and execution costs.

The operating expenses include, but are not limited to, audit fees, fund accounting costs, transfer agency and recordkeeping costs, custodian costs, administration costs and trustee services relating to registered tax plans, costs of printing and disseminating prospectuses, annual information forms, fund facts and continuous disclosure materials, legal fees, bank charges, investor communication costs and regulatory filing fees.

In return for assuming the obligation to pay the Funds' operating expenses, each Fund pays to the Manager a fixed annual administration fee ("administration fee"), which is subject to applicable taxes, including HST. The administration fee varies between Funds and series. Administration fees correspond to a specified percentage of the net asset value of the series, calculated and accrued daily. No administration fee is charged to Series I units of the Funds because of the fee structures associated with this series.

The annual management fee rate and the annual administration fee rate shown in the "Notes to the Financial Statements – Specific Information" pertaining to each Fund may be lower than the rates presented in the prospectus, as the Manager can absorb a portion of those expenses.

For more information regarding the management fees and other expenses each Fund incurs, please refer to the "Notes to the Financial Statements – Specific Information" pertaining to each Fund.

## 6. RELATED PARTY TRANSACTIONS

NEI LP is the Manager, Trustee, Portfolio Manager and Registrar of the Funds. Northwest & Ethical Investments Inc., the general partner of NEI LP, is a wholly-owned subsidiary of Aviso Wealth Inc. ("Aviso"). Aviso is the sole limited partner of the Manager. Aviso is a wholly-owned subsidiary of Aviso Wealth LP, which in turn is owned 50% by Desjardins Financial Holding Inc. and 50% by a limited partnership owned by the five Provincial Credit Union Centrals and The CUMIS Group Limited. Desjardins Funancial Holding Inc. is a wholly-owned subsidiary of the Fédération des caisses Desjardins du Québec ("Fédération").

NEI LP is the Manager of the Funds pursuant to the Management Agreement and ensures the daily administration of the Funds. NEI LP provides or ensures the Funds are provided with all services (accounting, custody, portfolio management, record maintenance, transfer agent) required. The Funds pay management and administration fees to NEI LP. Trustee fees and portfolio management fees are entirely at NEI LP's expense.

Desjardins Trust is the custodian of the Funds. Desjardins Trust is a wholly-owned subsidiary of the Fédération. The Funds may engage in securities lending transactions, and Desjardins Trust may act as the Funds' securities lending agent ("Agent"). Any revenue earned on such securities lending is split between the Funds and the Agent.

#### **Underlying Funds**

In accordance with their investment objectives, certain Funds invest in Series I units of other NEI Funds. All the underlying funds identified as "Related" in the table "Fair Value Hierarchy" are considered related parties. All transactions in those investments are executed based on the fair value of those investments as described in the significant accounting policies. No commissions or other fees were paid by the Fund in relation to these transactions.

For more information regarding the related parties for each Fund, please refer to the "Notes to the Financial Statements – Specific Information" pertaining to each Fund.

## 7. FINANCIAL INSTRUMENTS DISCLOSURES

#### Hierarchy of Financial Instruments Measured at Fair Value

The fair value measurement of financial instruments is determined using the following three levels of the fair value hierarchy:

 Level 1–Measurement based on quoted prices (unadjusted) in active markets for identical assets or liabilities.

- · Level 2-Valuation techniques based primarily on observable market data.
- Level 3-Valuation techniques not based primarily on observable market data.

If inputs of different levels are used to measure the fair value of an asset or liability, the classification within the hierarchy is based on the lowest level input that is significant to the measurement of fair value.

#### Measurement Monitoring

The Manager is responsible for establishing the fair value measurements included in the Funds' financial statements, including Level 3 measurements. The Manager obtains prices from a pricing agency and monitors and analyzes these prices daily. A Measurement Monitoring Committee ensures that appropriate operating procedures and a proper monitoring structure are in place and followed. This Committee meets on a quarterly basis to review fair value situations. Reports are produced monthly and given quarterly to the Committee members. It also examines specific processes carried out by the Investment Fund Portfolio Department. Moreover, the Measurement Monitoring Committee establishes Measurement Policy orientation. On a quarterly basis, this Committee examines and approves the Level 3 measurements after obtaining confirmation of the measurements from each portfolio manager, as needed. The Committee signs off on any adjustments made to prices or estimates provided by the pricing agency.

#### Establishment of Levels

A change in the fair value measurement method could result in a transfer between levels. The Funds' policy is to record the implications of the transfers between levels on the date of the event or change in circumstances behind the transfer.

The following types of investments may be classified as Level 3 if their prices are no longer based on observable inputs.

#### a) Money Market Securities

Money market securities primarily include public sector and corporate securities. The inputs that are significant to valuation are generally observable. Public sector money market securities guaranteed by the federal or provincial government have been classified as Level 1. Other money market securities have been classified as Level 2.

#### b) Equities

Equities are classified as Level 1 when the security is actively traded and a reliable price is observable. Certain equities do not trade frequently and therefore observable prices may not be available. In such cases, fair value is determined using observable market data and the fair value is classified as Level 2. If the determination of fair value uses significant unobservable data, then the fair value is classified as Level 3. Unlisted warrants are generally classified as Level 2.

#### c) Index-Based Investments and Exchange Traded Funds

Index-based investments and ETFs are classified as Level 1 when the security is actively traded and a reliable price is observable. ETFs are classified as Level 2 when the security is thinly traded and based primarily on observable market data.

#### d) Bonds

Public sector bonds guaranteed by the federal or provincial government are classified as Level 1. Corporate bonds, which are valued using models with inputs including interest rate curves, credit spreads and volatilities are usually classified as Level 2.

#### e) Mortgage-Backed Securities and Asset-Backed Securities

Mortgage-backed securities and asset-backed securities consist primarily of corporate securities, which are valued using models with inputs including interest rate curves, credit spreads and volatilities. Since the inputs that are significant to valuation are generally observable, mortgage-backed securities and asset-backed securities are usually classified as Level 2.

#### f) Investment Funds

Public investment funds are classified as Level 1 when their prospectus is unrestricted and their price is reliable and observable. Since some investment funds are not public, their price is determined using observable market data and their fair value is classified as Level 2. If the measurement of fair value requires the use of significant unobservable inputs, then it is classified as Level 3.

#### g) Derivative Financial Instruments

Derivative financial instruments, which consist of foreign currency forward contracts, forward contracts, interest rate swaps, and credit default swaps, for which counterparty credit spreads are observable and reliable or for which the credit-related inputs are determined to be significant to fair value, are classified as Level 2. Options are classified as Level 1 when the option is actively traded and a reliable price is observable. Unlisted options are generally classified as Level 2.

Detailed information concerning the fair value hierarchy of each Fund is available in their respective "Notes to the Financial Statements – Specific Information". For securities classified as Level 3, the valuation techniques and assumptions are also presented in their respective notes.

#### Management of Risks Arising from Financial Instruments

Throughout their activities, the Funds are exposed to a variety of risks associated with financial instruments such as market risk (including currency risk, interest rate risk and price risk), concentration risk, credit risk and liquidity risk. The overall risk management strategy of the Funds focuses on the unpredictability of financial markets and optimizes the Funds' financial performance. Most investments involve a risk of loss.

The Manager is responsible for the Funds' risk management and for selecting and monitoring portfolio sub-advisors.

The Manager compares the performance of the Funds with benchmark indexes on a monthly basis. This analysis is reviewed quarterly by the Investment Committee. The Manager also ensures that the Funds' investment policies are followed and writes a compliance report, which is also reviewed on a quarterly basis by the Investment Committee.

The Manager organizes annual meetings with the sub-advisors in order to keep abreast of any changes in their investment practices.

#### Market Risk

Market risk is the risk that the fair value or future cash flows associated with a financial instrument will fluctuate because of a change in the relevant risk variables, such as interest rates, exchange rates, equity prices, political changes, and catastrophic events, such as pandemics or disasters. The Funds' market risk is managed through diversification of the investment portfolios' exposure ratios.

Since February 2022, the conflict between Ukraine and the Russian Federation has resulted in significant volatility and uncertainty in financial markets. NATO, the EU and G7 member countries, including Canada, have imposed severe and coordinated sanctions against Russia. Price volatility, trading restrictions on Russian market trading and general default risk related to Russian securities have increased substantially. It is uncertain how long the conflict, economic sanctions and market instability will continue. The Funds' Manager is actively monitoring the situation and the impact it may have on the Funds.

#### Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

Currency risk is composed of monetary items (usually including cash, receivable amounts in foreign currencies, investments in fixed-income and money market securities) and nonmonetary items (usually including investments in equities and investment funds). The nonmonetary assets are classified according to the currency in which the security was purchased.

The Funds are exposed to currency risk by holding assets and liabilities denominated in currencies other than the Canadian dollar, the Funds' functional currency, as the value of the securities denominated in other currencies will fluctuate according to the prevailing exchange rates.

The Funds' exposure to currency risk is shown based on the carrying value of financial assets and financial liabilities (including derivative financial instruments and the notional amount of foreign currency forward contracts and foreign currency futures, if any).

When the Canadian dollar decreases in relation to foreign currencies, the value of foreign investments increases. Conversely, when the value of the Canadian dollar increases, the value of foreign investments decreases.

Currency risk is disclosed when the Funds' foreign currencies exposure is above 5% of Net Assets.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Interest rate risk occurs when an investment fund invests in interest-bearing financial instruments. Generally, the value of these securities increases if interest rates decrease and decreases if interest rates increase. The interest rate risk is managed by calculating and monitoring the average portfolio duration on these securities. The Funds also hold a limited amount of cash subject to variable interest rates, which exposes them to cash flow interest rate price risk.

#### Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market price, other than those arising from currency risk or interest rate risk.

The portfolio manager plans to manage this risk by carefully selecting securities and other financial instruments, in accordance with defined limits. The maximum risk resulting from financial instruments is determined by the fair value or contract value of the financial instruments. The Funds' financial instruments are exposed to price risk arising from uncertainties about the future prices of instruments.

#### **Concentration Risk**

Concentration risk arises because of the concentration of exposure within the same category, whether it is geographical location or industry sector. For Funds with an international investment strategy, the concentration by geographic location is presented according to, among other things, the country of incorporation or region. For Funds with a domestic investment strategy, the concentration by industry sector is presented according to their investments in the different sectors. The concentration risk is managed through portfolio diversification within the framework of the Funds' objective and strategy.

#### Credit Risk

Credit risk is the risk that the financial instrument counterparty will be unable to pay the full amount at maturity. The Funds' credit risk is managed through an independent credit analysis from the Manager/sub-advisor, in addition to credit rating agencies' analysis.

#### Financial Instrument Transactions

The Funds are exposed to credit risk. The Funds' and the counterparty's respective credit risk are considered when determining the fair value of financial assets and liabilities, including derivative financial instruments. Transactions are settled or paid on delivery using approved brokers. The risk of default is considered limited as delivery of the securities sold is made once the broker has received payment.

Payment is made on a purchase once the securities have been received by the broker. The trade will fail if either party fails to meet its obligations.

However, there are risks involved in dealing with custodians or prime brokers who settle trades and, in rare circumstances, the securities and other assets deposited with the custodian or broker may be exposed to credit risk with regard to such parties. In addition, there may be practical problems or time delays associated with enforcing the Funds' rights to their assets in the case of an insolvency of any such party.

The credit rating for fixed-income securities and money market securities is rated by credit rating agencies, which generally includes the *Dominion Bond Rating Service* ("*DBRS*"), *Standard & Poor's* and *Moody's*. In cases where the credit rating agencies do not agree on a credit rating for fixed-income securities and money market securities, they will be classified following these rules:

- . If two credit ratings are available, but the ratings are different, the lowest rating is used;
- If three credit ratings are available, the most common credit rating is used;
- If all three credit rating agencies have different ratings, the middle credit rating is used.

The credit rating is then converted to *DBRS* format. Generally, the greater the credit rating of a security, the lower the probability of it defaulting on its obligations.

Derivative financial instruments are financial contracts whose value depends on underlying assets and other external factors, such as interest rates and foreign exchange rates. The vast majority of derivative financial instruments are negotiated by mutual agreement between the Funds and their counterparties, and include, among others, foreign currency forward contracts. Other transactions are carried out as part of trades and mainly consist of futures contracts.

# NOTES TO THE FINANCIAL STATEMENTS September 30, 2023 and 2022 (continued)

#### Securities Lending and Repurchase Transactions

Securities lending and repurchase transactions expose the Funds to credit risk. These transactions are governed by the Investment Industry Regulatory Organization of Canada participation agreements. The Funds also use netting agreements with counterparties to mitigate credit risk and require a percentage of collateralization (a pledge) on these transactions. The Funds only accept pledges from counterparties that comply with the eligibility criteria defined in their policies. These criteria promote quick realization, if necessary, of collateral in case of default. The collateral received and given by the Funds are mainly cash and government securities. Further information on assets pledged and received as collateral is presented in the "Notes to the Financial Statements – Specific Information" pertaining to each Fund.

#### Liquidity Risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities.

The Funds are exposed to daily cash redemptions of units. Most of their assets are therefore invested in liquid investments (i.e. investments that are traded in an active market and that can be readily disposed of).

Some Funds may invest in derivative financial instruments, debt securities and unlisted equity investments which are not traded in an active market. As a result, some Funds may not be able to quickly liquidate their investments at amounts approximating their fair values or be able to respond to specific effects such as deterioration in the creditworthiness of any particular issuer. In addition, the Funds can borrow up to 5% of their net asset value for the purposes of funding redemptions.

Each Fund may be exposed to indirect liquidity risk in the event that the underlying fund(s) suspends redemptions resulting in the Funds being unable to redeem their investments.

The majority of the remaining liabilities are due within the next three months. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

In March 2021, the ICE Benchmark Administration (the administrator of LIBOR) in conjunction with the UK's Financial Conduct Authority (FCA) officially announced the cessation of LIBOR benchmarks across various tenors and currencies by December 31, 2021. All remaining LIBOR rate settings (overnight, 1-, 3-, 6-, and 12-month) will cease to be published after June 30, 2023. All instruments whose rates are tied to LIBOR will continue to have their rates published until June 30, 2023. This lessens the immediate impact risk and allows time for NEI Funds to move away from these instruments over the next year. The Manager does not expect any significant impact on the Funds (Liquidity or Valuation) from the upcoming transition to NEI's positions as NEI's portfolio references LIBOR settings will continue to be published until 2023.

#### Additional Information

For further information on the risks associated with financial instruments to which each Fund is exposed, refer to the section "Notes to the Financial Statements – Specific Information" pertaining to each Fund.

## 8. OTHER INFORMATION

Unitholders of the Funds can obtain, without charge, the Simplified Prospectus, the Fund Facts sheets as well as the Financial Statements by contacting:

Northwest & Ethical Investments L.P.

151 Yonge Street

Suite 1200

Toronto, ON

M5C 2W7

www.NElinvestments.com

Tel.: 1-888-809-3333

These documents may also be obtained at the following Internet address: www.sedarplus.ca

Northwest & Ethical Investments L.P. <u>1-888-809-3333</u> <u>www.NElinvestments.com</u>